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- (iii) the Company may determine the selling price of different products on different basis. With respect to the EBN products, the relevant selling price is calculated based on a discount rate of the standard retail price, which is in line with those the Company provides to all the comparable independent distributors. With respect to the EBN peptide products, the relevant selling price is calculated based on the cost of the EBN peptide products and a mark-up rate. The Company conducts a preliminary survey into the average industry profit margin range and determines the mark-up rate accordingly, ensuring that the mark-up rate falls within the relevant range; and
- (iv) the Board and the finance department of the Group will monitor the connected transactions on a monthly basis and the management will review the pricing policies to ensure connected transactions to be performed in accordance with the relevant agreements, including the agreed pricing terms on an annual basis.

This announcement is supplemental to and should be read in conjunction with the Announcement. The above additional information does not affect other information and content set out in the Announcement. Save as disclosed herein, the contents of the Announcement remain unchanged and shall continue to be valid for all purposes.

By order of the Board
Xiamen Yan Palace Bird's Nest Industry Co., Ltd.
廈門燕之屋燕窩產業股份有限公司
HUANG Jian
Chairman and Executive Director

Hong Kong, May 23, 2025

As of the date of this announcement, the Board comprises (i) Mr. HUANG Jian, Mr. ZHENG Wenbin, Mr. LI Youquan and Ms. HUANG Danyan as executive Directors; (ii) Mr. LIU Zhen and Mr. WANG Yalong as non-executive Directors; and (iii) Mr. XIAO Wei, Mr. CHEN Aihua and Mr. LAM Yiu Por as independent non-executive Directors.